

DAIMLER

Daimler Trucks North America LLC

August 9th, 2017

2018 WRITTEN REQUEST AND CERTIFICATION FOR PURCHASE OF GLIDER KIT

To Whom It May Concern:

Daimler Trucks North America, LLC ("DTNA") may provide You with one or more uncertified incomplete vehicles ("glider kit" or "glider kits"). DTNA understands that You may install a remanufactured or used engine in the glider kit to produce a complete motor vehicle (a "glider vehicle"). Before DTNA may provide You with a glider kit, DTNA must obtain a signed statement from You that production of the glider vehicle complies with applicable regulations. DTNA therefore requests that You complete, sign, and return this letter indicating Your compliance with 40 C.F.R. § 1037.150(t)(1).

By signing and returning this letter, You represent the following to DTNA:

☒ (a) You have provided a written request for this glider kit to DTNA pursuant to 40 C.F.R. § 1037.622(b)(2).

☒ (b) You are a qualifying small business under the criteria specified in 13 C.F.R. § 121.201.

☒ (c) You have notified the United States Environmental Protection Agency (EPA)'s Designated Compliance Officer of Your exemption under 40 C.F.R. § 1037.150(c) before introducing excluded vehicles into commerce. This notification included (i) Your annual U.S.-directed production volumes, (ii) a description of Your qualification as a small business under 13 C.F.R. § 121.201, and (iii) an acknowledgement of Your intent to sell exempt vehicles under 40 C.F.R. § 1037.150(t)(1).

☐ (d) In calendar year 2014, You sold one or more glider vehicles as an exempt entity under 40 C.F.R. § 1037.150(c).

☒ (e) In calendar year 2018, You will not produce either (i) more than 300 glider vehicles or (ii) a number of glider vehicles exceeding Your highest annual production for any year from 2010 to 2014 (including 2010 and 2014).

☒ (f) You will not assemble the glider kit for your own operation and You will only use this glider kit in compliance with all provisions of 40 C.F.R. Part 1037, as well as any other applicable law or regulation.

Revised: 02-06-2018

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Please understand that, pursuant to 40 C.F.R. § 1037.150(t)(1)(v)(B), this signed statement is deemed a submission to EPA. DTNA may be legally obligated to provide a copy of this signed letter to EPA.

Sincerely,

Daimler Trucks North America

ACCEPTED AND AGREED for Glider Kit Serial Number(s) 



Please provide a Reviewed and Accepted copy of the Glider Vehicle Assembler's small business exemption notification submitted to the U.S. EPA Designated Compliance Officer.

DTNA Dealership:

Westlie Truck Center

(Dealership Name)

Tom Hodgson

(Printed Name of Signee)

MANAGER

(Title of Signee)

Tom Hodgson

(Signature)

1/22/2018

(Date)

Glider Kit Assembler:

☐ Check box and leave blank ONLY if DTNA dealership will be performing the glider kit assembly

Floyds Truck Center

(Glider Assembler Company Name)

Tom Cooper

(Printed Name of Signee)

General Manager

(Title of Signee)

[Signature]

(Signature)

4-16-18

(Date)

WESTLIE

MOTOR COMPANY

Incorporated 1947

500 South Broadway • PO Box 548 • Minot, ND 58702 • 701-857-1354

March 16, 2018

Stephen Healey
EPA OTAQ Compliance Division
healy.stephen@epa.gov

This letter is to certify that Westlie Motor Company, dba Westlie Truck Center is eligible to assemble glider kits and meets the requirements of 13 CFR 121.201 and 40 CFR 1037.150 (c). Below is the information you require.

Total employees for the past 3 years are as follows:

2015	158 employees
2016	157 employees
2017	158 162 employees

The company is owned by 6 stockholders as follows:

Steven Blasing	45.3%
James Westlie	29.2%
Mary Ellen Westlie	11.2%
Todd Westlie	3.8%
Mark Westlie	3.8%
Tiffany Pondelik	6.7%

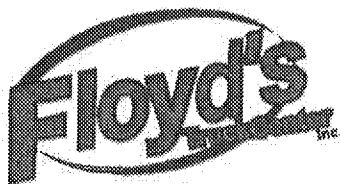
We have built a total of 5 gliders in the years 2010 through 2014 as follows:

2010	5 gliders
2011	5 gliders
2012	5 gliders
2013	5 gliders
2014	5 gliders

If you need further information, please do not hesitate to contact me or Darek Zaun, CFO at the contact information shown above in the letterhead.

Thank you,

Steve Blasing, President



Scottsbluff | Sidney | Cheyenne



Rapid City | Ft. Pierre



Gillette | Casper | Rock Springs

Stephen Healy
EPA OTAQ Compliance Division
Diesel Engine Compliance Center
healy.stephen@epa.gov

Reviewed and Accepted
Date 1/16/18 EPA Rep 

Re: Model Year 2019 Request for Small Business Exemption as a Glider Vehicle Assembler

Floyd's Truck Center, Eddie's Truck Center, and Jack's Truck Center certifies that it qualifies for a small business per 13 CFR 121 as is classified as Heavy-Duty Truck Manufacturing NAICS Code 336120 Subsector 336 – Transportation Equipment Manufacturing per 13 CFR 121.201.

Glider Vehicle Production		
Year	Assembled	Sales
2010		
2011		
2012		
2013		
2014		

Employees				
Company	2015	2016	2017	2018
Floyd's	107	107	101	102
Eddie's	65	65	60	63
Jack's	-	-	55	55

Ownership Structure			
Company	Mark Gillam	Mike Gillam	Jon Gillam
Floyd's	74%	16%	10%
Eddie's	54%	22%	24%
Jack's	20%	40%	40%

Please confirm that this request is acceptable and that Floyd's Truck Center, Eddie's Truck Center, and Jack's Truck Center meet all the requirements for small business exemption as a glider vehicle assembler. Thank you for your assistance

Mark Gillam 1/16/18
Mark Gillam Date

Mike Gillam 1/16/18
Mike Gillam Date

Jon Gillam 1/16/18
Jon Gillam Date